

GROUP MIGRATION PLAN

Clearwater Technical Group, Inc. is offering a unique promotion to clients preparing for, or are in the process of, migrating from Advance Windows to Advance Web Access. This plan allows multiple clients to combine migration requirements into a single contract with CTG, thus increasing the overall project commitment by the group. CTG billing rates are generally determined on a project by project basis with the number of hours for a project driving the final hourly rate. As the number of hours in an estimate increases, the CTG billable rate decreases, which, in turn reduces the overall cost of the migration project.

PLAN REQUIREMENTS

To qualify for the group migration plan, one of the two following conditions must be satisfied.

1. The group must consist of a minimum of 5 clients, each of which must provide a \$10,000 retainer prior to the commencement of the contract. There is no maximum number of grouped clients; however, every group member must contribute the same \$10,000 retainer.

or

2. If the minimum number of 5 universities cannot be reached, a \$50,000 retainer will be divided equally among interested clients.

HOW IT WORKS

One hundred percent of the retainer will be used to satisfy billable services provided by CTG. As billable services are provided to a specific client, the billable time is recorded for that client and deducted from that client's retainer only. Therefore, the pooling of projects to qualify for the group migration plan is used to determine hourly billing rates only, and any monies provided by a client will be reserved specifically for that client. There is no requirement for collaboration or sharing among group members beyond the initial commitment for services.

Once the client has exhausted funds from its respective retainer, additional hours will be invoiced at the close of each month. No billable time, including charges against retainers, will be billed to a client until a signed statement of work has been completed, and all services provided by CTG will require approval by an authorized client representative.

While there is no requirement to collaborate among group members, the pooling of resources, including training opportunities, is encouraged when obvious benefits exist.

CLEARWATER TECHNICAL GROUP

GROUP MEMBERSHIP BENEFITS

PROJECT COST

The most obvious membership benefit is the realization of a significantly reduced project cost. The pooling of migration requirements ensures a total number of billable hours will be required by CTG; therefore, greater discounts are presented to clients. The following table identifies billable rates for CTG based upon the number of project hours required:

HOURLY RANGE	BILLING RATE
1 to 159	\$ 195.00
160 to 319	\$ 185.00
320 to 479	\$ 175.00
480 to 639	\$ 165.00
640 to 799	\$ 155.00
800 to 959	\$ 145.00
960 to 1120	\$ 135.00
1121+	\$ 125.00

By grouping project requirements, the lowest possible hourly rate will be guaranteed, regardless of project length for an individual client. As further benefit to group membership, CTG will impose the following rate freeze through 2012.

CALENDAR YEAR	BILLING RATE
2010	\$ 125.00
2011	\$ 135.00
2012	\$ 140.00

The following tables identify specific services directly associated with Advance migration projects. The cost of each item is based upon the 2010 billing rate of \$125.00. Price for services will increase following the 2011 and 2012 rate increases.

For more information regarding details of service, visit the CTG website (<http://www.clearwatertg.com>) or contact a CTG representative.

CLEARWATER TECHNICAL GROUP

Database Migration Services

SERVICE	COST
Oracle Software Installation	\$ 1,560.00
Oracle Database Creation	\$ 1,560.00
Data Migration (migration from Sybase)	\$ 9,360.00
PL/SQL Conversion (per stored procedure*)	\$ 375.00

*This is a generic estimate based upon experience with previous clients. An actual statement of work will be generated for each client to identify an exact value.

Advance Migration Services

SERVICE	COST
IIS Configuration	\$ 1,560.00
AWA Installation (in Oracle)	\$ 1,560.00
AWA Upgrade (per upgrade applied)	\$ 1,560.00
AWA Home Page Creation (per home page)	\$ 585.00
AWA Profile Creation (per profile)	\$ 585.00
AWA Customization (per hour)	\$ 125.00

Report Migration Services

SERVICE	COST
New Report Development (per report)	\$ 2,000.00
Report Migration and Upgrade [†] (per report)	\$ 1,000.00
Report Migration [†] (per report)	\$ 500.00

[†] Report migration requires accessibility of existing PowerBuilder DataWindows. Any report that requires database object changes will be considered an upgrade. Reports involving cosmetic or layout changes are considered a basic migration.

PRIORITY SERVICE AND SUPPORT

Group migration members will receive a higher priority status when scheduling migration work. For new projects, CTG will guarantee a start date within 2 weeks of work approval.

CTG provides support for all major aspects of an Advance migration. CTG has completed partnership requirements with SAP Business Objects to provide licensing, training, and support for Crystal Reports. The application process has been initiated with both Oracle Corporation and SunGard Data Systems, Inc. Therefore, CTG is positioning itself as the provider of choice for Advance migrations.

CLEARWATER TECHNICAL GROUP

TRAINING OPPORTUNITIES

CTG also provides high quality, instructor-lead training at an affordable price. Clients have two options when pursuing training with CTG.

Onsite Training

For groups of 5 or more, onsite training with CTG is an extremely affordable option. The base price for any onsite training event is \$1,500 per day with an additional \$100 per day added for each attendee. Therefore, a four day course with 8 attendees will cost \$9,200, well below industry standards for IT training. The only requirements for onsite training are a meeting room, computers, and presentation equipment.

CTG Training Centers

For 4 or fewer attendees, it is generally more cost effective to send staff to CTG training centers located in Coeur d'Alene and Orofino, Idaho. The cost for training is \$600 per day, which includes training, lunch each day, and nightly hotel accommodations. This unique opportunity allows attendees to experience the same high quality training provided at onsite events, along with an additional reward for their hard work in the form of a CTG sanctioned group event. The exact event will vary based upon training location and time of year. Typical activities include:

- ▶ Dinner cruise on the beautiful Coeur d'Alene Lake
- ▶ Jet boat tours down Hells Canyon, North America's deepest river gorge (deeper than the Grand Canyon)
- ▶ River rafting
- ▶ And more

CLEARWATER TECHNICAL GROUP

CTG COURSES

COURSE	LENGTH
Introduction to Oracle	1 Day
Oracle Database Administration I	3 Days
Oracle Database Administration II	4 Days
Oracle Replication	4 Days
PL/SQL Programming	3 Days
Advanced SQL	3 Days
Introduction to AWA	1 Day
AWA Development	3 Days
Introduction to Web Programming	4 Days
Introduction to Crystal Reports	4 Days
Crystal Reports Server	2 Days

If you have questions regarding this proposal, contact Phillip Shriver, at 888-347-7477 x501, or by email, at phil@clearwatertg.com.